March 17, 2020 – June 11, 2021

On March 17, 2020, the Trust closed down public operations by government order due to the COVID-19 crisis. For the next fifteen months, this virus took many thousands of lives, restricted access to schools and churches, and damaged multi-generation owned small businesses across the country.

On June 11, 2021, the State of Illinois and the city of Chicago lifted all pandemic restrictions and a post-COVID era began.

The Frank Lloyd Wright Trust, a non-profit organization, has survived with the invaluable help of many.
MISSION
The mission of the Trust is to engage, educate and inspire the public through interpretation of Frank Lloyd Wright's design legacy and preservation of his original sites for future generations.

CORE VALUES

ENGAGEMENT
Engaging a broad and diverse local, regional, national and international audience through a dynamic cultural tourism program, a comprehensive and interactive website, and consistent marketing and communications initiatives.

EDUCATION
Affirming the contemporary relevance of Wright’s design legacy by educating K-12 students through innovative design programs that nurture individual vision; by presenting quality adult enrichment programs, national/international travel programs; and by producing electronic/print publications.

INSPIRATION
Inspiring our audience through powerful aesthetic experiences of authentic Wright sites, preserved to Wright’s original design vision.

FOR FUTURE GENERATIONS
Developing the Trust’s resources and maintaining the Trust’s financial stability in order to sustain Wright’s original sites for future generations and ensure a lasting and secure future for the Trust, supported by strong community and business relationships and by dynamic Board engagement.
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Cover Image: Office, Wright’s Home and Studio.
Image (left): Children’s Playroom, Wright’s Home and Studio. Photos: James Caulfield
DEAR MEMBERS AND FRIENDS

Looking back on the 2020 COVID-19 crisis, the Trust’s story is similar to that of many other cultural non-profits. Government required shutdowns caused dramatic organization-wide reductions, which had to be carried out quickly with equally dramatic fundraising efforts to maintain core operations during the crisis.

A Crisis Campaign led by the Board of Directors began in March 2020 with over $210,000 raised, half of this amount from the Board and an additional $110,000 from more than 200 individual donors. The Trust received two PPP loans, one in May 2020 and one in February 2021. A major loan came from our longtime friend and partner at the Emil Bach House, Tawani Foundation. Additional grants from State and local foundations carried us forward through the year, and our fall 2020 Annual Appeal surpassed all previous years with over $158,000 from 435 individuals, half of whom were first-time donors to the Trust.

2020 was a year of struggle and loss, but also of resilience and generosity. I recognize with profound respect and my deepest gratitude each of our Board members who acted quickly and courageously, our core staff members who worked with unwavering determination and hope, and to all of our Trust members who stayed with us, sustaining much-needed support and boosting our confidence. To all of our friends, old and new, you have made the difference in our survival, and to our recovery in 2021, as we recommit to thriving operations that faithfully serve our mission.

John M. Rafkin
Chairman, Board of Directors
On behalf of the Accreditation Committee, it is my great pleasure to tell you that the Frank Lloyd Wright Trust is awarded reaccreditation. This means the museum continues to meet National Standards and Best Practice for U.S. Museums and remains a member of a community of institutions that have chosen to hold themselves publicly accountable to excellence. Through a rigorous process of self-assessment and review by its peers, the museum has shown itself to be a good steward of its resources held in the public trust and committed to a philosophy of continual institutional growth. The Frank Lloyd Wright Trust is an impressive organization which excels in the areas of education, research, and preservation. The institution’s work in K-12 education and its IMLS funded “Teaching by Design” program is commendable.

In early 2021 the American Alliance of Museums awarded the Trust Museum Reaccreditation through 2030 for the Home and Studio and Robie House. The Accreditation Program is one of distinction in the museum world. The process is an exhaustive assessment of the organization and takes more than a year to complete. It was a significant project during 2020 with an October site review changed to a virtual review with all Trust departments participating. This was the 3rd 10-year accreditation for the Home and Studio and the 2nd for Robie House. Each accreditation marks the responsible growth of the Trust as we continue to evolve and look toward 2024, the 50th anniversary year of our founding.

During the 2020 COVID-19 crisis, temporary government-mandated closures of our sites reduced in-person tour attendance to approximately 22,000 guests, with limited tour capacity and with physical distancing. The Trust expanded digital programming to a wider remote audience, presenting six virtual tours of our sites, which drew more than 40,000 views.
A new program in our *Lost Works* series of architectural recreations was the video: *Wright's Lost Work: The Imperial Hotel*, watched by over 100,000 viewers. A virtual presentation of *Wright Night*, the Trust’s annual benefit evening, was attended by 800, four times the attendance of this annual in-person event. The 2020 *Wright Night* program allowed us to present the scope of the Trust organization with participation by Board members, staff, and volunteers.

Our signature program for educators, *Teaching by Design*, funded by the Institute of Museum and Library Services (IMLS) continued in a blended format, both virtual and limited capacity in-person sessions. The Trust education department created virtual activities for families and classes for young people, including virtual summer camps and a new virtual *Youth Design and Architecture Club* featuring after-school projects and activities. Students from as far away as Australia participated in the online classes.

The story of our survival in 2020, each week and each month, is told in the lists of Trust donors and members who supported us through the most challenging year in our history. All names are included in this report, and we are grateful to each individually. We were fortunate to experience the loyalty of returning patrons and the excitement of first-time contributors, whom we hope will remain with us as we set forth on the road to recovery. The number of donors in 2020 doubled the number of prior years. Everyone gave what they could to help. Trust membership reported an exceptional 70% renewals in a year when member benefits were unavoidably reduced.

**REPORT OF THE PRESIDENT & CEO**
Among the tragic losses of life during 2020 was former Trust Board member and Director of Development Gloria Garafolo, whose family members gathered at the Home and Studio during the holidays to pay tribute to her. Gloria’s long association with the Trust will be remembered and cherished.

Trust volunteers are at the center of our hearts. In 2020 more than ever, they worked shoulder to shoulder with staff members to keep the hearth alight with good work and selfless devotion. Our Board members set a high standard of generosity and commitment to the protection of our values and perpetuation of our mission.

2020 brought us together in a time of crisis. No one survives or succeeds alone. Together the Trust family rose to face unprecedented challenges and can now begin to move forward again.

Celeste Adams,
President & CEO

REPORT OF THE PRESIDENT & CEO
Due to COVID-19 restrictions, our invitation-only benefit event and program took place online December 1, 2020.

Volunteer tour interpreter Joan Pantsios gave an interior tour of Wright’s Robie House in Chicago.

Volunteer tour interpreter Mark Scott gave an exterior tour of the William H. Winslow House in River Forest.

Architect Rafael Viñoly sketched Robie House (front) in a video examining the history of the home and its influence on his design for The University of Chicago’s Booth School of Business (back).

Wright Night attendees previewed Frank Lloyd Wright: The Lost Works - The Imperial Hotel, a digitally-animated recreation of the exterior and interior of this masterpiece.

VIRTUAL WRIGHT NIGHT 2020
ADMINISTRATION
Celeste Adams                     President & CEO
Karen Sweeney                                Advisory Preservation Architect
Susan Harris                     Human Resources Manager

DEVELOPMENT
Thomas Gull                     Director of Development & Community Engagement
Sylvia Schweri                                Assistant Director of Development
JoEllen Nielsen               Membership & Donor Database Coordinator

COMMUNICATIONS & INFORMATION
Christine Trevino                    Communications Manager
Danny Yuen                    Website Administrator & Systems Analyst

COLLECTIONS AND PROGRAMS
Risa Sekiguchi Vuillemot Travel Program Manager
Open Position                                Curator

EDUCATION
Kate Coogan                                   Manager for Education
Elizabeth Metcalfe                    Arts Educator
Open Position                                Arts Educator

GUEST SERVICES
Ahnquaij Kahmanne                          Director of Operations & IT Systems
Joseph Barrett                                Operations Manager
Taylor Behary                                Guest Services Manager
Daniela Blanco                                Guest Services Manager
Mark Campbell                                Guest Services Manager
Steve Cohard                                  Fulfillment Associate
Daryl-Anne Duvall                            Fulfillment Coordinator
Nicole Grisco                                Guest Services Representative
Kristen Lopez                                 Guest Services Representative
Karen Malone                                  Guest Services Representative
Charleen Mirkiani                              IT Systems Assistant
Randolph Mical                               Merchandise Buyer
Maria Jose O’Neal                              Guest Services Representative
Michelle Salamanca                            Guest Services Representative
Irina Teveleva                                Guest Services Representative
Rita Williams                                  Guest Services Representative
Open Position                                Guest Services Representative

FACILITIES
Carl Tredway                   Facilities Manager
Erick Collier                  Preservation Technician

FINANCE
Kathleen Francis                    Senior Bookkeeper
Chanda Chew                          Bookkeeper

STAFF (AS OF JUNE 1, 2021)
In 2020, the Trust received two 3-year grant awards for Teaching by Design, from the Institute of Museum and Library Services (IMLS) and the Terra Foundation for American Art.

Teaching by Design integrates design-based inquiry and creative problem-solving into K-12 curriculum, connecting Wright’s design philosophy to current issues in STEAM subjects.

Over the next three years, the project will engage 90 educators from over 40 area schools with the Trust’s Wright sites, and reach thousands more across the country with 100 additional online lesson plans and resources.
In 2020, the Trust received charitable support for historic preservation and restoration projects, education programs for children and teachers, lectures and public programs, community outreach, and general operations from the below-listed foundations.

Allstate Insurance Company
Anonymous Fund of the Greater Cincinnati Foundation
Wallis Austin & Virginia Bennett Austin Charitable Fund
The Clinton Family Fund
Good Heart Work Smart Foundation
AA Harvey Foundation
John R. Halligan Charitable Fund
Hickory Foundation
Illinois Arts Council Agency
Illinois Department of Commerce & Economic Opportunity - Office of Tourism
Institute of Museum and Library Services
Jones Day
Oak Park Area Arts Council
Oak Park-River Forest Community Foundation
Society of Architectural Historians
Summerfield Foundation
Tawani Foundation
Terra Foundation for American Art
George & Nina Traub Donor Advised Fund
US Bank

Business Partners supported Trust operations through event sponsorships and charitable contributions of $1,000 or more in 2020. Business Partners are listed alphabetically.

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Baird & Warner, Inc.
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Bulley & Andrews, LLC
Downtown Oak Park
Jones Day
Leopardo Companies
McGrath City Honda
Perkins Coie Foundation
Prairie Title Services, Inc.
Ryan Restorations

Additional business support up to $999 is listed alphabetically.

Byline Bank
Courageous Bakery
Cucina Paradiso
Gagliardo Realty Associates LLC
Giordano’s of Oak Park
Hemmingway’s Bistro
Mickey’s Gyros IV
Petersen’s Ice Cream
The Little Gem, Inc.

AmazonSmile
Aon Foundation
ARE
Autodesk, Inc.
Bill and Melinda Gates Foundation
CNA Insurance
Exelon Corporation
Illinois Tool Works Foundation
Pew Charitable Trusts
The Progressive Insurance Foundation
United Health Group
Walmart
The Frank Lloyd Wright Trust recognizes with gratitude the generous support of the following individuals, foundations, corporations and government agencies during 2020.

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$50,000+
- Patricia and T. Kendall Hunt on behalf of the T. Kendall Hunt Family Foundation
- Robert Pasin and Muriel Quinn

$10,000—$49,000
- Raymond and Lisa Lewis
- Maya Manny
- Bruce and Mary McLeod
- John M. Rafkin and Anita Levin
- Don and Karen Rosenwinkel
- Kelly and Michael Small
- Susan and Arthur Vogt

$5,000—$9,999
- Celeste M. Adams
- Randall and Laura Thorne
- Albert Walavich

$2,500—$4,999 (cont.)
- Rebecca and Timothy Doar
- Karen and Robert Feeney

$2,500—$4,999 (cont.)
- Keith and Kathy Glennan
- Richard and Alice Godfrey
- David Hernandez and Teresa Surratt
- Andrea Kayne and Andrew Mead
- Carol R. McGee
- Robert Miller and Amy Renzulli
- James W. Neupert
- Loren M. Rogers
- Debra N. Walters
- Brian R. Woodworth

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- Robert Childs and Stephen Robertson
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- Howard Cohen and Donna Robbins-Cohen
- Michele and John Donley
- Connie Fairbanks and Alston Twiss
- Catherine Fey
- Gabriela I. Freese
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- Susan and John Major
- Terry and Connie Marbach

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These donors contributed cash gifts of $2,500 or above in 2020.

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- Rebecca and Timothy Doar
- Karen and Robert Feeney
- Keith and Kathy Glennan
- Richard and Alice Godfrey
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- Patricia and T. Kendall Hunt
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- Brian R. Woodworth
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The Trust recognizes with gratitude the generous support of the following Society level Trust members during 2020.

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<td>Steven Zumdahl and Susan Arena Zumdahl</td>
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In Honor of Mark Campbell
Susan McLennand
Mr. David Cook
Adrienne Guldin and Daryl Hogg
Hollis and Benjamin Sax
Benjamin and Mary Ann Whitten
Janet and Dave Walkup
Anne Young
Mr. Duane Wesche
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In Honor of Jake Cook
Mr. David Cook
Adrienne Guldin and Daryl Hogg
Hollis and Benjamin Sax
Benjamin and Mary Ann Whitten
Janet and Dave Walkup
Anne Young
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The Clinton Family Fund

In Honor of Daniel Madden
In Honor of John Rafkin
In Honor of Risa Sekiguchi
In Honor of Haley, Addison and Ava Walkup
In Honor of Debra Walters
In Honor of Jack Wesche
In Honor of Mark Witt and Family

Gifts In Memory

In Memory of Mr Robert Byrum
Barbara J. Byrum
Anne Agee and Robert Dixon
Paul Garcy and Mike McBride
Stephanie Marion
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Gay and David Anderson
Carolyn Garofalo
Charles Garofalo
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Maila Merced and John Ortega
William Merrill
Julie Bauer and Paul Greenberg
Mike and Lynette Poirier
Carl D. Winberg, MD

In Memory of Robert Francis Dixon
In Memory of Agnes Duncan
In Memory of LaVergne Fanta
In Memory of Marilyn Zuckerman-Funk
In Memory of Gloria Garafalo
In Memory of Gloria Garafalo
In Memory of Gloria Garafalo
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In Memory of Gloria Garafalo
In Memory of Gloria Garafalo
In Memory of Marge Gockel
In Memory of Elizabeth Gordon
In Memory of Mary T. Hatch
In Memory of Sagan Lewis
In Memory of Jackie Macaulay
In Memory of Chris Merced
In Memory of Gloria Merrill
In Memory of John Thorpe
In Memory of John Thorpe
In Memory of Carl Alexander Winberg
During the COVID crisis, a core group of volunteers exchanged their regular assignments for creative new roles assisting the Trust through the special challenges of 2020. Many volunteer interpreters continued to introduce groups of very limited capacity to the Home and Studio and Robie House during the short intervals that those sites were open.

We are grateful to all of our volunteers, who are returning with renewed energy and purpose, as the Trust recovers and reopens our historic sites.

Linda Abrams Bisberg
Sophie Amado
Donna Ambrose
Doris Angell
Lauren Bair
Cherie Balan
Irene Balks
Daniel Barnett
Deborah Becker
Hank Bell
Tim Bennett
Christine Bernard
Stephan Bitter
Jack Bizot
Sue Blaine
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Maureen Crotty
Debbie Crouch
Kimberly Darre
Miriam Davison
Christine Day
Pam Deadly
Janice Delaney
Amie DeLuca
Brian DeVinc
Mike Dianich

[from left] Jim Peters, Mike Kennedy, Don Kumler, Mark Finley and Denise Trylovich.

VOLUNTEERING AT THE TRUST
Volunteer Sue Blaine created masks with the Trust logo.

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<td>Marie Olmos</td>
<td>Mike Poirier</td>
</tr>
<tr>
<td>Susan Olson</td>
<td>Frank Pond</td>
</tr>
<tr>
<td>Frank Orto</td>
<td>Kay Poyner Brown</td>
</tr>
<tr>
<td>Gary Palese</td>
<td>Sarah Preven</td>
</tr>
<tr>
<td>Joan Pantsios</td>
<td>Madeleine Raymond</td>
</tr>
</tbody>
</table>
Volunteers (cont.)

Helen Lee Reid
Karl Reko
Pamela C. Reynolds
Mirella Ribaudo
Anthony Riley
Eileen Robbins
Mary Roeing
Ron Roman
Jerry Rosenthal
Lance Royce
Heidi Ruehle
Bryan Schneider
Joel Schorn
Peter Schramm
Mark Scott
Ken Simpson
Sarv Singh
Preety Singh
Madonna Sivwright
Laurie Soderlund
Linda Solan
Val Stewart
Kelsey Stimple
Teri Sullivan
Vivian Tedford
Jessica Thurk
Tim Thurlow
Denise Trylovich
Jillyn Turunen
Richard Uebele
Laura Valdivia
James Vaughan
Janet Volk
Mary Wacker
Debra Walters
Barbara Watkins
Karen Wilson
Andria Wilson
Charles Young
Martha Yount
Terry Watson
Beverly Weable
Carolyn Williams

Royse Cramton takes care of yardwork at the Home and Studio.

Volunteers Pam Deady (left) and RoseMarie Nowicki help with Membership renewal mailing.
Statements of Financial Position — December 31, 2020 and December 31, 2019
Statements of Activities — For the Years Ended December 31, 2020 and December 31, 2019

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>DECEMBER 31, 2020</th>
<th>DECEMBER 31, 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash &amp; Cash Equivalents</td>
<td>223,257</td>
<td>245,775</td>
</tr>
<tr>
<td>Accounts Receivable</td>
<td>225</td>
<td>3,016</td>
</tr>
<tr>
<td>Grants &amp; Pledges Receivable net</td>
<td>50,100</td>
<td>18,300</td>
</tr>
<tr>
<td>Inventory</td>
<td>129,179</td>
<td>206,182</td>
</tr>
<tr>
<td>Prepaid Expenses</td>
<td>46,286</td>
<td>95,465</td>
</tr>
<tr>
<td>Property &amp; Equipment</td>
<td>5,665,004</td>
<td>6,039,889</td>
</tr>
<tr>
<td>Cash Held for Investment</td>
<td>37,298</td>
<td>37,298</td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td><strong>6,151,349</strong></td>
<td><strong>6,645,925</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>LIABILITIES</th>
<th>DECEMBER 31, 2020</th>
<th>DECEMBER 31, 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts Payables</td>
<td>96,603</td>
<td>239,555</td>
</tr>
<tr>
<td>Accrued Expenses</td>
<td>78,521</td>
<td>112,839</td>
</tr>
<tr>
<td>Line of Credit</td>
<td>95,076</td>
<td>-</td>
</tr>
<tr>
<td>Note Payable</td>
<td>250,000</td>
<td>-</td>
</tr>
<tr>
<td>Deferred Income</td>
<td>556,077</td>
<td>285,875</td>
</tr>
<tr>
<td>Deferred Rent Liability</td>
<td>14,077</td>
<td>-</td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES</strong></td>
<td><strong>1,090,354</strong></td>
<td><strong>638,269</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>NET ASSETS</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>5,060,995</strong></td>
<td><strong>6,007,656</strong></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>TOTAL LIABILITIES &amp; NET ASSETS</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>6,151,349</strong></td>
<td><strong>6,645,925</strong></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>STATEMENTS OF ACTIVITIES</th>
<th>YEAR ENDED</th>
<th>YEAR ENDED</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>REVENUES</strong></td>
<td><strong>DECEMBER 31, 2020</strong></td>
<td><strong>DECEMBER 31, 2019</strong></td>
</tr>
<tr>
<td>Merchandise Sales</td>
<td>562,021</td>
<td>1,646,844</td>
</tr>
<tr>
<td>Grants &amp; Pledges Receivable net</td>
<td>184,273</td>
<td>231,709</td>
</tr>
<tr>
<td>Investments</td>
<td>98</td>
<td>831</td>
</tr>
<tr>
<td>Licensing Revenues</td>
<td>4,270</td>
<td>7,486</td>
</tr>
<tr>
<td>Grants</td>
<td>141,687</td>
<td>119,234</td>
</tr>
<tr>
<td>Contributions</td>
<td>184,273</td>
<td>231,709</td>
</tr>
<tr>
<td><strong>TOTAL REVENUES</strong></td>
<td><strong>2,682,369</strong></td>
<td><strong>5,680,051</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>EXPENSES</th>
<th>YEAR ENDED</th>
<th>YEAR ENDED</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Services</td>
<td>1,407,821</td>
<td>2,803,001</td>
</tr>
<tr>
<td>General &amp; Administrative</td>
<td>1,665,276</td>
<td>2,147,666</td>
</tr>
<tr>
<td>Fundraising</td>
<td>219,554</td>
<td>440,342</td>
</tr>
<tr>
<td>Cost of Sales</td>
<td>336,379</td>
<td>926,421</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>3,629,030</strong></td>
<td><strong>6,317,430</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>INCREASE (DECREASE) IN NET ASSETS</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>NET ASSETS BEGINNING OF PERIOD</td>
<td><strong>6,007,656</strong></td>
<td><strong>6,645,035</strong></td>
</tr>
<tr>
<td>NET ASSETS END OF PERIOD</td>
<td><strong>5,060,995</strong></td>
<td><strong>6,007,656</strong></td>
</tr>
</tbody>
</table>
The Frank Lloyd Wright Trust is an independent Chicago-based 501(c)3 organization that operates at five Wright-designed sites. The Trust was founded and incorporated as a State of Illinois not-for-profit on June 17, 1974.